

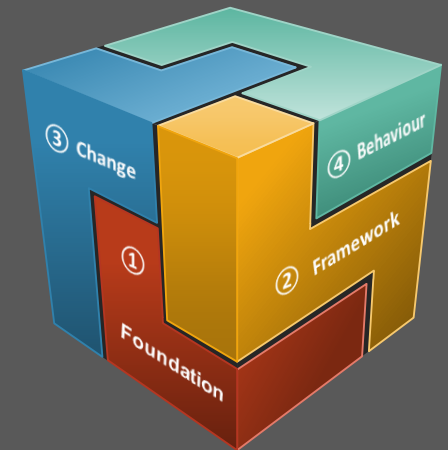


Alliancys | ACADEMY

Expand your horizon The Integrated Solution Framework

Inspire
Enable
Empower
Drive The Change

ISF Foundation Training 2024



A starting point for true
integral problem solving,
solutioning and change
execution



ISF Foundation Training 2024

ENGLISH TRAINING

When (5 days)
March 22 – 26 2024
09.30 – 17.00

Where
Brussels South/Midi

Course Fee/Per Seat
Euro 2.995 (ex 21% VAT)

Includes
- ISF Foundation Book
- Training Materials
- Lunch

DUTCH TRAINING

When (5 days)
March 4 – 8 2024
09.30 – 17.00

Where
Eindhoven

Course Fee/Per Seat
Euro 2.995 (ex 21% VAT)

Includes
- ISF Foundation Book
- Training Materials
- Lunch

Training Fee reductions

Training Fee reductions are available:

- For early registrations (10% off) and
- For Referral Candidates which are introduced by other (previous) training participants (5% off)

Availability

Please note that only a limited number of seats is available per course

Introducing the Integrated Solution Framework (ISF)

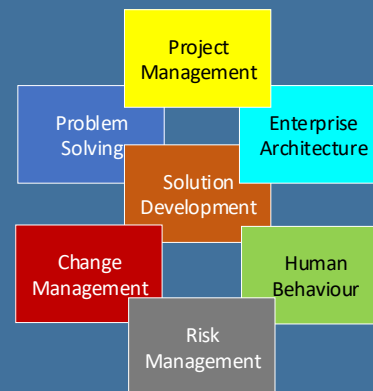
Are you tired of project failures and ineffective complex changes? Looking for an all- in approach that actually works?

Einstein famously quoted:“ ...We cannot solve our problems with the same thinking we used when we created them....”. Einstein recognized that the thinking or mindset that led to the creation of a problem may not be sufficient to find a solution. If we continue to approach problems with the same mindset, we are likely to get stuck in a loop of repeating the same actions and expecting different results, which Einstein famously referred to as “insanity.” This quote emphasizes the need for innovation and new perspectives in problem-solving.

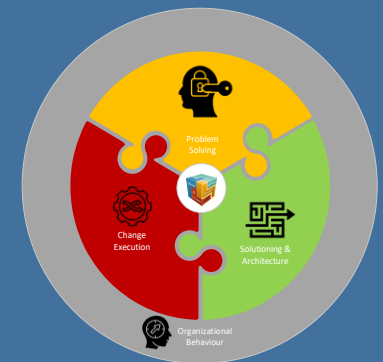
To solve problems effectively: It is suggested that we need to shift our perspective, think differently, and adopt new ways of understanding and approaching complex problems. This involves examining the underlying assumptions, questioning established beliefs, and seeking innovative solutions. **So you need to obtain the bigger picture, learn to think outside the box...? But how do you actually do that?**

Unveil the power of the Integrated Solution Framework (ISF) – a single, comprehensive framework that combines and aligns problem-solving, solution development, enterprise architecture, strategy development, change- and risk- management, quality control, and organizational behaviour in one integral approach.

Pre-ISF



Post-ISF



For whom is this training beneficial?



This ISF Foundation Training is aimed at anyone who is dealing with the analysis of complex problems, solution architecture and change-, risk- or organizational (behaviour) management. In this Foundation Training we will address the whole scope from identifying a problem, to defining a vision and designing a solution and executing this solution considering the internal and external (eco)system this change needs to happen in.

Specifically this training extends the capabilities of:

Students,

Who want to better understand how to analyze a problem and define solutions. Enforcing their ability in complex problem solving and project management.

Business Analysts,

Who want to get a better grasp at requirements management, extending business analysis towards architecture and improving their skillset.

Architects,

Who want to extend their knowledge beyond designing the TO BE architecture towards realization whilst managing quality, risks and changes in complex (resistant) organizations.

Programme and Project Managers,

Who want to better understand the relationship between defining a change (architecture) and executing the change itself in complex organizational settings.

Change Managers,

Who want to have a better understanding of the role of



enterprise architecture and the impact it has on the change effort and how to balance this impact in a complex organizational setting.

Risk Managers,

Who need to understand and mitigate the risks that come with complex (organizational) change.

C- Level Managers,

Who want to better understand the complexities of (digital) transformation and how this change can be successfully defined and managed.

Course Pre-requisites

There are no special pre-requisites for this training. Previous exposure to one (or more) of the following can however be beneficial for a better understanding of the course contents:

- * Project/Programme Management
- * Change Management
- * Risk Management
- * Quality Management
- * Business Analysis & Requirements
- * Stakeholder Management
- * Enterprise & Solution Architecture
- * Business Management (C-Level)



	DAY 1 Fundamentals	DAY 2 Problem Solving	DAY 3 Solutioning	DAY 4 Change Execution	DAY 5 Org. Behaviour
CONTENTS					
09.00 - 09.30	Reception & Introduction	Reception & Retrospect*	Reception & Retrospect*	Reception & Retrospect*	Reception & Retrospect*
09.30 - 11.00	ISF Framework Principles Explaining the concepts and principles behind the integrated solution framework. Why is it needed and what can it do.	Problem Solving Principles Explaining the thoughts and concepts surrounding problem solving and setting the context.	Solutioning Principles Exploring the principles surrounding solutioning and how to practice them in ESF.	Change Execution Principles Explaining the concepts and principles behind the change execution and how to apply them..	OBM Principles Explaining the concepts and principles behind organizational behaviour management and how OBM can influence change.
11.00 - 12.30	Pillars of ISF**** Showcasing the 4 pillars of ISF and exploring their relationships	Problem Solving Methods Discovering problem solving methodologies and concepts and how to use them in ISF.	Enterprise Architecture Introducing the concept of enterprise architecture and how to use this instrument.	Change Execution Framework Using the CEF to execute and control (organizational) change	Stakeholder Management Exploring the concept of stakeholder management and its position in the OBM-sphere.
12.30 – 13.30	LUNCH (included)**	LUNCH (included)**	LUNCH (included)**	LUNCH (included)**	LUNCH (included)**
13.30 – 15.00	ESF Universe Concept Introducing and showcasing the ESF Universe Concept and its axis and dimensions	ESF Problem Positioning Using the ESF Universe to position problems in their context and understand the different viewpoints.	Solution Blueprinting Discovering what a Solution Blueprint is, understanding its contents and how to create them.	Change Management How to use Change Management as a capability and how to ensure results in complex environments.	Organizational Management How to implement management controls to effectively steer an organization through change.
15.00 – 16.30	Case Examples Explaining the previous principles and concepts using real life case events.	Case Examples Explaining the previous principles and concepts using real life case events.	Case Examples Explaining the previous principles and concepts using real life case events.	Case Examples Explaining the previous principles and concepts using real life case events.	Case Examples Explaining the previous principles and concepts using real life case events.
16.30 - 17.00	Day Closure & Feedback***	Day Closure & Feedback***	Day Closure & Feedback***	Day Closure & Feedback***	Day Closure & Drinks**

Notes

*) The Reception period is used to get to know each other and look back at the previous day and discuss open questions and comments. Training sessions are limited to a maximum of 5 participants to allow for a maximum of training interaction.

**) A complimentary daily lunch is included in the training package and will be provided on site. Please contact us if you have special dietary needs. The end drinks on the last training day are included as part of the package.

***) Every day is closed with a short Q&A session and participants feedback (to improve the training or adapt next days schedule (if needed)

****) A complimentary copy of “Envisioning Differently” is part of the training package and will be provided upfront as pre-read training material.

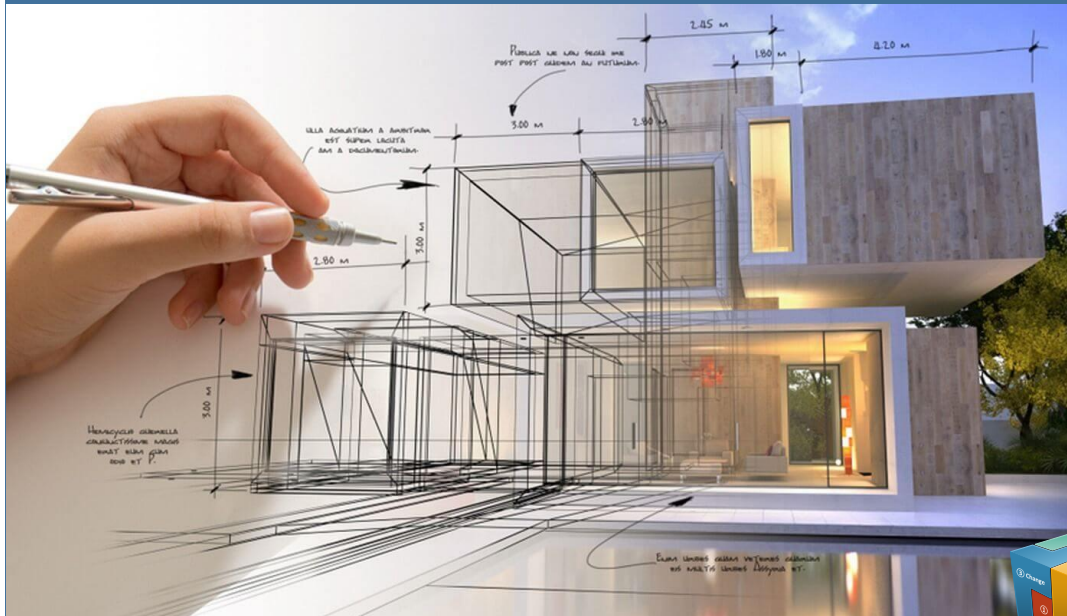


What you will be able to do after the training:

After you have completed our training you should be able to:

- Understand the relationship between the problem definition stage, the solutioning stage, the change execution stage and the impact of human and organizational behaviour on these stages;
- Define a Strategy and following Roadmap for your change initiative (or project);
- Read and determine a Programme or Project Plan with a different holistic mindset and challenge the quality of these type of plans;
- Read and understand Solution Architectures aimed at realizing the proposed change;
- Relate the proposed change/project towards the bigger organizational vision and mission and see the contribution that will or will not be made;
- Read and challenge a Solution Blueprint (aimed at defining the needed changes);
- Influence stakeholders in a more efficient way using the instruments provided by the training;
- Define a Risk & Quality Management strategy for your plans or challenge these plans when provided by (external) consultants or project managers;

In the end you should be able to see the bigger picture and understand its consequences.



Alternative Training Scenarios & Options

Inhouse/Onsite

At Alliancys Academy we facilitate companies with onsite training courses for large groups across all our training courses. This can be carried out on-site or online via our online training portal.

We offer very competitive group rates and after sales service. We aim to make our training courses easy to manage at a reasonable price.

Flexi Days

Instead of following a full week of training, it is also possible to follow one weeks training spread over a few days (for example 5 days spread over 5 weeks).

Get in touch with us for more details and to discuss possibilities with your organization. You will find our contact details at the end of this brochure.



Registering for ISF Trainings

Got you interested? Would like to register for one of our trainings?

You can obtain more information on our trainings and register for them by:

Going Online:

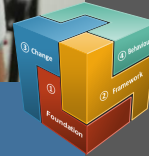
Visit www.alliancys.com/ISF for more information and registration.

E-Mail:

Send an email to offices@alliancys.com to obtain more information and request a training package.

Calling Us

Give us a call at + 31 (0)70 322 08 05



ISF Training Courses - Overview

ISF Foundation	ISF Practitioner
<p>The ISF Foundation training provides participants an overview of the ISF Framework and enables them to participate in ISF driven events and processes.</p>	<p>The ISF Practitioner training provides participants with the capability and skills to execute the ISF process (for the problem solving and solutioning phases) and create and manage the related deliverables of these phases.</p>
ISF Orchestrator	ISF Composer/Architect
<p>The ISF Orchestrator training provides participants with the capability and skills to execute the outcome of the ISF Solutioning Phase and manage the change and related risks in the wider organizational context.</p>	<p>The ISF Composer training provides the participants with the capability and skills to create new solution blueprints from scratch and envision new solutions based upon the problem definition.</p>
<p>Inspire Enable Empower <i>Drive The Change</i></p>	ISF Auditor
	<p>The ISF Auditor training provides the participants with the capability and skills to audit new and/or running ISF projects and to assess/audit these initiatives on their merit and chance of success.</p>