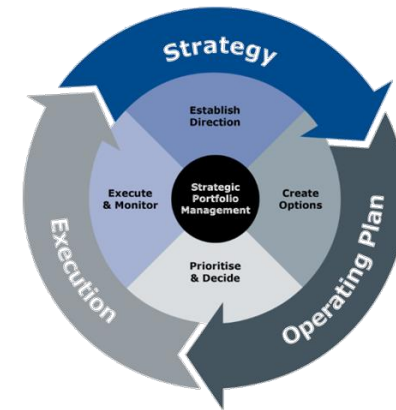




## 360° Series - Integrated Portfolio Management





Successful organisations make strategic choices about which activities should be implemented to deliver their vision. These choices form the strategic portfolio. Decisions at this level can significantly impact the success of the organisation.

Everything an organisation does is potentially part of the portfolio, including business-as-usual activities and transformation initiatives, such as improving customer services, driving growth or entering a new market.

Integrated Portfolio Management is about deciding where best to focus the organisation's finite resources in order to meet strategic objectives, considering the business as a portfolio of activities and making tradeoffs across the portfolio.

Once the portfolio is focused, attention needs to turn to execution. Monitoring performance with metrics consistent with the strategic objectives ensures that operations and strategy stay aligned.

Programme and Project Management is about 'doing things right'; Portfolio Management is about 'doing the right things'. Successful organisations clearly need both.

But sometimes Portfolio Management gets stuck at a level in the organisation where it does not properly connect with the strategic direction of the business; and often it becomes associated with large-scale IT systems and bogged down in detail.

Integrated Portfolio Management provides a robust link between strategy and operations. Building on existing client management information systems it provides the focused business intelligence to enable senior management make the strategic trade-offs that can only be made at that level.

Alliancys 360° IPM supports organizations in identifying IPM-requirements, setting the right solution and enabling portfolio management at an operational level.

#### Alliancys 360°IPM Solution Summary

The Alliancys 360° Integrated Portfolio Management Solution Blueprint provides organizations with:

- The processes and capabilities needed to effectively manage the (enterprise project) portfolio;
- An overview of Roles and Responsibilities and the relevant skillsets needed;
- An overview of suitable software suites supporting the portfolio process;
- A list of Capabilities, Instruments and Templates needed;
- An implementation Roadmap;
- An overview of relevant KP's to monitor portfolio progression and Dashboards to inform the relevant stakeholders

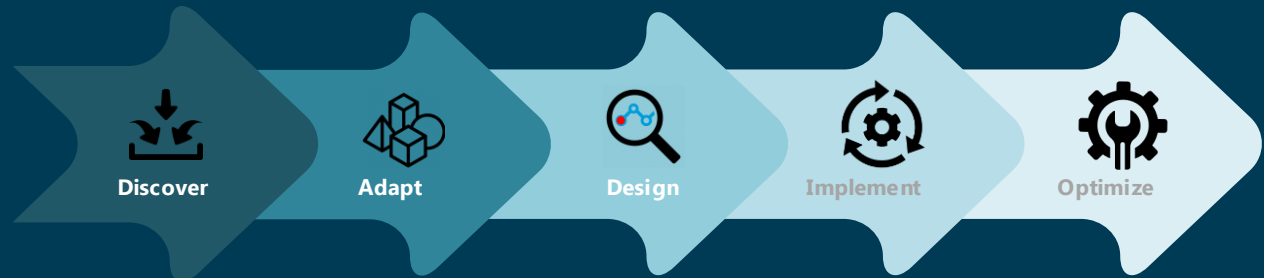


## 360° IPM Solution Framework: Approach

Alliancys 360° IPM follows a phased solution lifecycle approach which combines requirements gathering, data & pattern analysis, root cause analysis, benchmarking and findings projection.

It combines elements of other IPM- (Best) Practices and Methods in one holistic approach.

The 360° IPM Solution Blueprint implementation output can be used to determine next steps for organizational improvements and KPI monitoring of change progress over time.



We collect requirements through interviews, data scans, KPI reports, dashboards and other already existing reports.

These requirements are used as input to adapt our solution blueprint to fit your needs.

We adapt our current best practice IPM Solution Blueprint and extend where needed or delete elements which already seem to be working for your organization

During the Design Phase we ensure that all the Solution Blueprint components are still linked and aligned and ready to go for implementation

Together with your team, we will implement the Solution Blueprint in such a way, that you will immediately start noticing improvements in the Portfolio Management process.

After the implemented solution has been running for a while we will evaluate performance and adapt the solution to even fit the needs of your organization specifics better

Roles & Responsibilities

Capabilities

Processes

